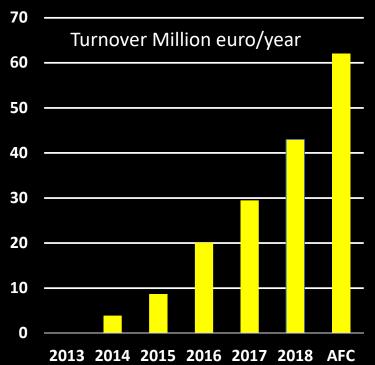
## **Axopar Boats**

### Impact through insight in boating





### Success is based on decisions

- 1. What we will not do
- 2. What we decide to do we execute with passion
- 3. Sharp boat pricing with insight
- 4. Mindset boating is and must be fun
- 5. One step ahead let's do something new

We recruit the leaders of tomorrow for business impact



### What we will not do

The global recreational boating market is expected to reach an estimated \$ 30.0 billion by 2022

- 1. We do only motor boats 7-18 m
- 2. Mercury strategic partnership
- 3. We make only outbord boats
- 4. We will not own our plants
- 5. We will not jeopardize our cash

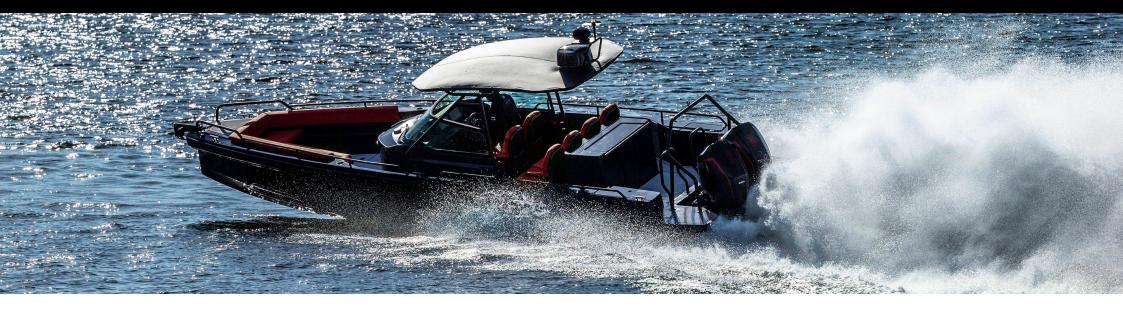
#### Disrupting yourself – experience in industrial OEM production



### What we decide to do - execution with passion

A typical boat builder starts with a huge bank loan for the production hall and with a too optimistic sales forecast....

- We lead our OEM partners towards success
- 2. We lead with deeper know how
- 3. We know modern assembly
- 4. 200 sub-contractors, enabling on time deliveries



### Sharp boat pricing, with insight

Building the first ecosystem between the Automotive and Boating industry

- 1. We always have an eye opening starting price + options + power
- 2. If they go for sea trial, they will buy the boat



### Mindset – boating is and must be fun





AXOPAR MOMENTS - a carefully selected series of owners' stories from every corner of the world

# CANCÚN, MEXICO

Cancun is located in Quintana Roo, where Mayan culture shines on every corner. Surrounded by the breathtaking Caribbean Sea, soft coral sands, and the striking shade of blue that emerges from its crystal-clear waters, a visit to Cancun will make you wonder whether you are dreaming.

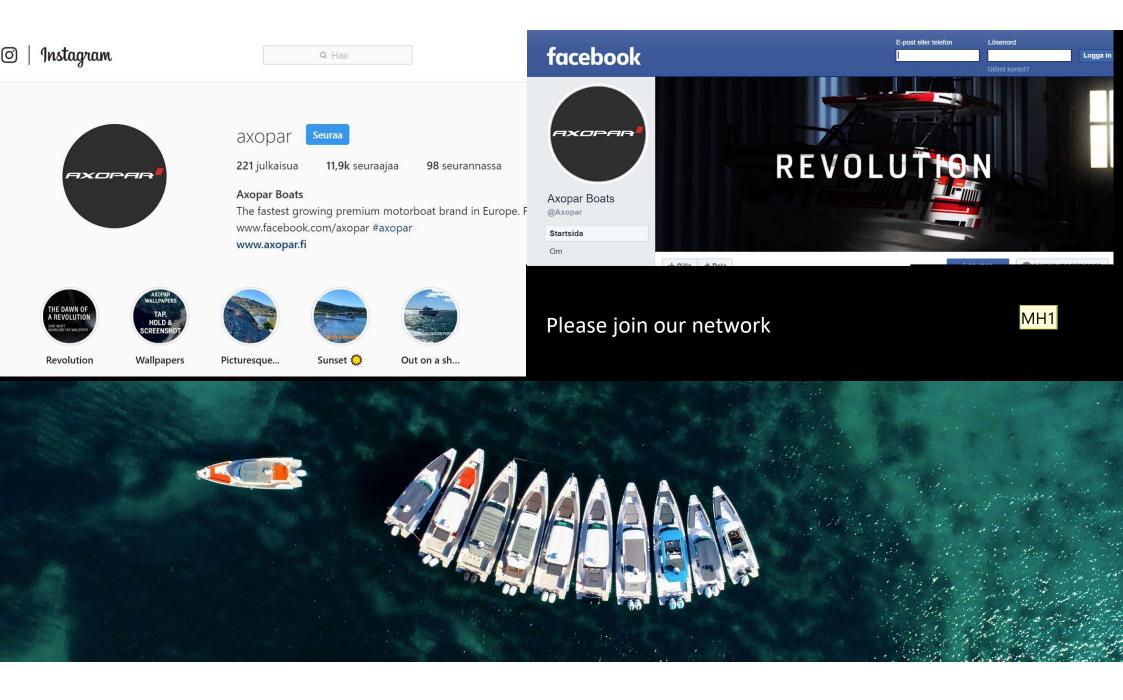
So for those looking for the vacation of their life Cancun offers tourists of all ages a wide range of options that go well beyond your imagination.



# THE ADVENTUE YOU'VE BEEN WAITING FOR

AXOPAF

/ THE NEW AXOPAR 37 SERIES



MH1 Mikael Heikfolk; 9.9.2019

### Thank You !

#### We will keep on dreaming!

### Let's make our dreams come true – and let's do it together !

